2013 Annual Report







Some memories from March's trip to $\operatorname{IRELAND}$





Italy is waiting for you! Italia Classica

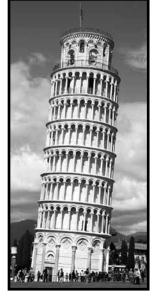
Our residents, participants from our Point Defiance~Ruston Senior Center and community

members had a wonderful time last March when they toured Ireland. Our next trip will be to Italy on March 23–31, 2015 and we would love you to join us. Of course, a representative from Franke Tobey Jones will be there for your assistance during this journey. Visit the historical city of Rome, "the Eternal City", where you will learn to make true Italian pizza, view the Piazza Benezia and the Arch of Constantine along with the famed Colosseum. In Florence, you will visit the Piazza del Duomo, the Cathedral of Santa Maria del Fiore and the Baptistry and the Piazza della Signoria with its impressive Palazzo Vecchio. In

addition, you will visit the romantic city of Venice. The tour will conclude in Milan, where you can visit the

magnificent Duomo (Cathedral) and the Vittorio Emmanuels II Gallery.

The trip, by Collette Tours, is for nine days and includes transfers from the Senior Center, air, hotel, ten meals, most of your tours, land transportation, taxes and transfer back to the Senior Center for a cost of \$2,949. If you are interested in going to Italy you are welcome to come by the Center and pick up a booklet in advance. You can also obtain a booklet by calling Kate Quebe and the Senior Center at (253) 756-0601 or Kate Smith at Franke Tobey Jones (253) 752-6621. We hope you will join us as we make wonderful memories in Italy.



The 2013 MISSION IMPACT of Franke Tobey Jones

s we celebrate our 90th year of enriching the lives of seniors here at Franke Tobey Jones and in the greater community, we are proud to talk about our mission impact for seniors in 2013.

Residential Impact

As a residential community, we served residents in the Duplexes, Garden Apartments, Tobey Jones, Lillian Pratt (assisted living), Our Place (memory support), and the Health Care Center (skilled nursing) with an average occupancy of 88% in 2013. Although average occupancy among senior communities nationwide

has been

considerably

the past years

lower over

during the

economic

recession,

Tobey Jones

continues to

be a leader

in census

Franke



Charitable Subsidy helps pay for the cost

of care.

performance. This history of stability and the generosity of donors made it possible to provide \$222,500 in Charitable Subsidy for residents with insufficient resources to cover the full expense of their care.

Economic Impact

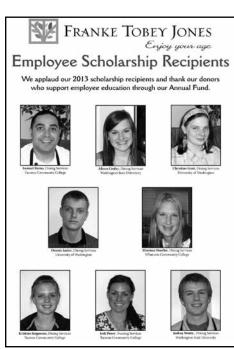
Franke Tobey Jones plays a significant role in the local economy, with an average of 168 persons employed in 2013. In addition to providing jobs that impact the lives of seniors in a meaningful way, Franke Tobey Jones provided \$5,600,000 in wages and benefits to our employees, who in turn invested these funds by spending in the local economy. Nine of our employees were able to invest in themselves, as well as local schools, by pursuing higher education with the benefit of more than \$14,180 distributed to them in 2013 by Franke Tobey Jones from the Employee Scholarship Fund.

Scholarly Impact



Brain Games as part of Senior University curriculum.

The reach of our mission extends well beyond those who live in our community. During the course of the year, 625 local seniors (unduplicated attendance) enjoyed the 320 stimulating classes of our Senior University program. Local professionals in the arts, business, public service, healthcare, and academia, including some of our residents, comprised the faculty. An additional 429 seniors participated as members in our Wellness Center, taking advantage of vital classes



FTJ's 2013 Employee Scholarship Recipients (one not pictured).

and facilities for strength, flexibility, agility, and better health. Exactly 47% of those who used the Wellness Center were community, 38% were residents and 15% Senior Center participants. There were 1,800 total classes taught in 2013 - this averages out to 150 classes per month and 35 classes per week. New classes in 2013 were: Intermediate Tai Chi, and Walk & Roll.



Senior University watercolor class.



Tai Chi at the Pt. Defiance-Ruston Senior Center.

Volunteer Impact

In addition to serving residents and participants through residential accommodations and innovative programs, Franke Tobey Jones creates the opportunity for supporters and volunteers to join us in our mission, and experience the many rewards of giving to others. In 2013, volunteers contributed just over 16,000 hours of service. Franke Tobey Jones residents contributed over 1,800 of those hours. While we know the financial value of this contribution based on an estimated hourly rate, this computation does not capture the priceless value of seniors both receiving the kindness and human touch of caring people, and contributing their own time to the benefit of others.

We are proud of the many ways Franke Tobey Jones continues to enrich the lives of our residents and friends. Through all of the impactful ways mentioned above, as well as our Concerts on the Lawn each summer, the Senior Prom and the Senior Art Show,

Community Impact

The largest number of people were served by our Point Defiance~Ruston Senior Center, with approximately 2,400 different local seniors participating in 2013, an increase of 15% from 2012. New participants rose by 19%. The Senior Center's wide variety of educational, activity and social experiences, including the raised gardening center, enhance quality of life and provide a supportive community. For many, the Senior Center was a vital resource for health and nutrition, with 7,637 reduced cost meals served.



Flower arranging at the Pt. Defiance-Ruston Senior Center.

we make each day meaningful. Thank you to every member of the Franke Tobey Jones community of seniors, supporters, volunteers, and employees who contributed to the mission impact of Franke Tobey Jones in 2013!



Volunteers play Bingo with residents in Our Place, our memory care facility.

2013 Financial Statements

Balance Sheet

As of December 31, 2013

Total Assets	\$ 45,579,575	Total Liabilities & Net Assets	\$ 45	5,579,575
Other	1,858,921	Net Assets		29,889,321
Land, Buildings & Equipment, Net	16,257,071	Long Term Debt & Other Liabilities	1	3,035,000
Investments	25,313,713	Refundable Entrance Fees		1,477,599
Current	\$ 2,149,870	Current	\$	1,177,655
Assets		Liabilities & Net Assets		

Statement of Activities

(Income Statement)

For the year ended December 31, 2013

Revenue	Expenses
---------	----------

Residential Fees:		Health & Wellness Services	\$ 3,310,6	83
Healthcare & Assisted		Dining Services	1,482,5	66
Living Services	\$ 5,998,739	Building & Grounds Maintenan	ce 1,358,1	48
Independent Living	3,352,343	Housekeeping & Laundry	499,3	25
Other Service Fees	748,672	General & Administrative	1,286,2	65
& Income		Marketing & Development	764,0	96
Investment Gains/(Losses)) 3,192,238	Depreciation	1,586,0	37
Interest & Dividends	634,127	Interest	297,9	
Contributions	206,825	Other	412,9	
Total Revenue	\$14,132,944	Total Expenses	\$ 10,998,0	07

Charitable Purpose

Franke Tobey Jones is a non-profit 501(c)(3) charitable organization, registered with the State of Washington. As a non-profit with a mission "to enrich and extend the quality of life for seniors in our community", all financial surpluses go toward furthering the organization's charitable purpose. Audited financial statements are available upon request.

Fund Development Report

Sarah Idstrom Sr. Director of Development

ranke Tobey Jones Fund Development efforts for 2013 yielded gifts totaling \$295,056, and, as part of this total, the Annual Fund raised \$102,198. Our 241 donors chose to designate their Annual Fund gifts to the following areas: "Where Need is Greatest" - \$34,620, Charitable Subsidy - \$18,957, Employee Scholarship - \$23,194, Health Care - \$4,975, Wellness Program - \$12,837, Senior University - \$5,295 and Other Restricted - \$2,320. The "Where Need is Greatest" fund allocated \$38,700 - from 2012 dollars raised - to resident programs, such as: the Libraries, Arts & Crafts, Resident Gardens, Cultural and Educational Programs, Employee Scholarship, the Point Defiance~Ruston Senior Center and Senior University.

Major Gifts

Major gifts in 2013 included \$50,000 from the Gary E. Milgard Family Foundation and \$25,000 from Brian and Ingrid Dammeier – both dedicated to our Charitable Subsidy Endowment fund. The Russell Family Foundation also made a \$5,000 gift for Charitable Subsidy in honor of former Board member, Phyllis Gill. We received a generous \$11,000 gift from the Neeb Family Foundation to assist Senior University, Our Place and enable media upgrades. An anonymous donor provided approximately \$7,600 for Employee Scholarships. And, Sodexo Senior Living supported both our Wellness Walk and Senior University with two \$5,000 gifts.

Point Defiance~Ruston Senior Center

The Point Defiance~Ruston Senior Center raised

approximately \$68,000 in contributions from Center participants, community funders and a portion through our annual fundraiser, Franke's Follies, which represented over two-thirds of the Center's operating budget. Community funders to the Center included: Pierce County Connections, the Forest Foundation, Totem Ocean Trailer Express, the Rotary Club #8 of Tacoma, the Dan and Pat Nelson Family Foundation, Evergreen Fire and Security, and Health Care Providers Council.

Franke's Follies

Our annual fundraiser, **Franke's Follies**, raised just over \$65,000 in support of our community outreach programs: Wellness, Senior University and the Point Defiance~Ruston Senior Center. Community sponsors for this event included Wells Fargo (\$5,000), Wattenbarger Architecture, Inc. and Shoesmith Cox Architects PLLC (\$2,500), The Brickman Group, Ltd. (\$1,500), McGladrey, LLP. (\$1,500), Air Systems Engineering (\$1,000), Consonus Healthcare Services (\$1,000), McKesson Medical Surgical (\$1,000), Midland Company (\$1,000), Olympic Crest Insurance, Inc. (\$1,000), and Panagiotu Pension Advisors Inc. and PPA Law Group, PPPC (\$1,000).

As a not-for-profit organization, Franke Tobey Jones is fortunate to have such a supportive community, enabling programs and services for seniors. We thank each and every donor for helping us to provide programs that truly make a difference, and continue our not-for-profit mission "to enrich and extend the quality of life for seniors in our community".

Senior Center Donors continued from page 8

Estell Sleavin
Helen Sohlberg
Esther Stillwell
Wesseleen Stookesberry
Harry Suzukawa
Lois Tuell
Shirley Warner
Kent and Doris Williams

In Memory [name in bold]

William A Baldwin Diana Lynn Baldwin **Phyllis Radke**Donald Schinnell

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In Appreciation

Jan Lawry, Teacher and Writer

In Kind Donors

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Editor's Note: If we have made an error in spelling or omitting your name, please accept our apologies and call the Development Office at (253) 756-6327 so we may correct our records.

2013 Donors

We gratefully acknowledge the generosity of donors who gave gifts to Franke Tobey Jones in 2013.

FTJ Club \$1,000+

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2013 ANNUAL REPORT

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Point Defiance-Ruston Senior Center

Kate Quebe Senior Center Director

Honoring the Past, Looking Toward the Future

The Senior Center is a wonderful place to meet people and make new friends. And, sometimes, we say goodbye to people who have been part of the Senior Center family. We have recently lost two people who were longtime participants, both of whom were here daily, so I would like to pause a moment and remember Louise Batchelor and Gordon Johnson. Louise had a heart of gold and was always helping people. Gordon was our big-hearted teddy bear who was always around when someone's car wouldn't start, or something needed to be fixed. We will remember them fondly, and they will be dearly missed.

On a happier note, we just wrapped up another banner growth year. While I keep telling myself that someday the growth will slow down, it hasn't yet. New participants alone grew by 19% and annual unduplicated participants by 15%. We are quickly outgrowing our building, but we make the best of every square inch that we have.

Last year we began planning for our first international trip, which was to Ireland in March of this year. We had 31 people joining the journey. They all had a wonderful time and said they certainly got their

monies worth. I was also told that they fell in love with their tour guide, Sarah, and wanted to bring her home with them.

Fundraising at the Senior Center increased and we added some new events and kept some ongoing favorites. Participation at our dinners is also on the rise. We have had over 70 participants at some and we now have to turn people away who don't get their tickets in advance. We are once again adding new events this year. Come out and see what you are missing. We would love to have you here!

As we move into 2014, we are planning some new programs. One of them is Project for A Cause. Judy Ritchie, a Center participant, is the impetus behind this program. We will be doing projects throughout the year that will benefit different organizations, such as making pillow cases for Mary Bridge Children's Hospital. Projects will vary from making puppets and possibly doing a show for the children, to collecting pet food for the Humane Society. Whatever the project, it will get us more involved in helping out in our community. Come join us and see what we are up to this year!

On behalf of the participants of the Point Defiance~Ruston Senior Center, Franke Tobey Jones gratefully acknowledges the donors who gave so generously in 2013.

Anne Havens

Senior Center Club \$1,000+

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Evergreen Fire & Security
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Rotary Club of Tacoma #8
Totem Ocean Trailer Express, Inc.
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Continued on page 5